

GROUP DISCUSSIONS

A GETA-P4 Workshop

For Degree Students

At YA Govt. College for Women, Chirala

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Aim

To give you

an Understanding of Group Discussions

and

Empower you

with Techniques to WIN





The Approach

- Definition
- Purpose
- Types
- Tips
- Do's & Don'ts
- Winning Strategies





Definition

A discussion among a group of people who have agreed on a topic





Purpose

Group Discussion is a device which enables the employers to assess your...

- Leadership skills
- Social skills
- Listening skills
- Articulation skills



Types of Group Discussions

- Topic-based
 - Factual Topics
 - Controversial Topics
 - Abstract Topics
- Case-based



Topic-based GDs

Factual Topics

- Are about natural things
- These are socio-economic topics
- e.g., The education policy of India

Controversial Topics

- Are the ones that are argumentative in nature
- e.g., Reservations should be removed
 Women make better managers

Abstract Topics

- Abstract topics are about intangible things
- Test your lateral thinking and creativity



Case-based GDs

Case Study

- Simulate a real-life situation
- Info about the situation is given
- Resolve as a group
- Think from various angles
- E.g., Saving a hostage in a Terror AttackConducting an Awards Event





Tips for GDs

- Practice initiation techniques
- Be neither shy nor forceful
- Do not monopolize the discussion
- Be prepared
 - to defend your statements confidently in the face of counter arguments



Tips for GDs continued..

- Listen attentively
- Keep it brief & concise
- Speak only necessary points
- Be logical, concise and coherent
- Maintain your composure
- Do not indulge self-eulogy





GD - Do's

- ✓ Natural
- ✓ At ease
- ✓ Alert
- Observant
- Friendly & Cheerful

- ✓ Courteous
- ✓ Clear
- ✓ Confident
- Animated and yet relaxed



GD - Don'ts

- Talk too fast
- Be argumentative
- * Be insincere
- * Be lifeless
- Be artificial
- Repeat yourself





GD - Don'ts continued...

- Interrupt others, Wait for your turn
- Divert the topic / raise new topics
- Insist on your view point only
- Hijack the discussion
- Look at the panel members
- Never make personal attacks



Winning Strategies

- Articulation skills
- Language
- Subject knowledge

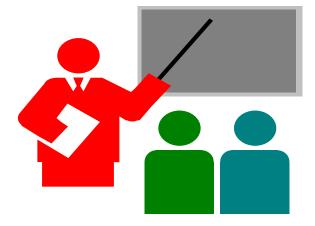
- Listening skills
- Critical thinking
- Being Quick & Sharp

- Body language
- Goal focused
- Problem solving skill
- Team playing attitude
- Time management
- Leadership skills



Summary

- Definition
- Purpose
- Types
- Tips
- Do's & Don'ts
- Winning Strategies





Questions?



